

PROFILE 2026



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sales@orientalproducts.co.zm

Global Sourcing Specialists in mechanical, electrical & Instrumentation spares, computers & computer accessories, building materials, chemicals and reagents, protective clothing, hardware, office equipment, service provision and labor hire.



ABOUT US

THE COMPANY

Oriental Products Limited was formed in 2010 and incorporated in 2011 with a view to providing a solid base in the sourcing and provision of goods and services to the mining, agricultural, manufacturing and service industries. Customer satisfaction, we believe, can best be achieved by having an excellent and committed work force that truly understands the value of team work in achieving results.

MISSION STATEMENT

To best serve our clients with keen interest towards their satisfaction and build a relationship that will add value to our business leading us to a growth that will make us a leading competitive service provider and manufacturing firm in our country and abroad.

VISION

We aspire to be a leading company in global sourcing, engineering, service provision and labour hire in order to give our customers the best service that will enable them achieve their set goals timely.

COMPANY'S CORE VALUES

- We shall ensure that our biggest capital (Human Resource) increases to grow professionally and economically by providing a conducive environment for growth
- Customer satisfaction our first objective because our integrity entirely depends on that
- Team work, equal opportunities and accountability will produce responsible citizens
- The safety of our employees, equipment and the environment must not be compromised
- Doing a job right the first time - reworks are a waste of time and result in financial losses

COMPANY OWNERSHIP

Oriental Products Limited is a private company wholly owned by Zambian professionals with vast working experience in the mining and manufacturing industries in diverse professional fields such as metallurgical, chemical, electro-mechanical engineering, marketing and finance management.



HEALTH & SAFETY

SOCIAL RESPONSIBILITY

Oriental Products Limited has a policy towards social responsibility is a commitment to perform a meaningful role in the transformation of the Zambian Economy by involvement and participation in community development projects being undertaken by the Zambian Government.

Also we aim to empower our communities with skills that enhance life by sponsoring less privileged boys and girls to primary and secondary schools, college and universities. As the company grows, we hope to establish intermediate skills development centers where carpentry, automotive, electrical and plumbing skills are taught.

HEALTH SAFETY AND ENVIRONMENT (HSE)

A good company is one that places health and safety of its employees above anything else. We strive to educate our staff in matters relating to safety before the project is executed. We also ensure that our operations are carried out in a manner that safeguards our environment by avoiding all forms of pollution.

As a company and as individuals, we take great pride in contributing to the communities where we live and work.

We also care about the environment and are committed to working within the guide lines of the Environmental Council of Zambia and the Energy regulation board Standards. The firm shall comply with all relevant authorities, monitor and provide remedial actions to all eventualities.





PRODUCTS RANGE

We are providers and suppliers of electrical/Instrumentation spares, mechanical, valves, computers & computer accessories, building materials, civil construction, chemicals and reagents, protective clothing, hardware, automobile spares, stationary, office & household equipment, service provision and labor hire.

OVERHEAD LINE EQUIPMENT

We supply and export the following equipment:

OVERHEAD CONDUCTORS

AAC, AAAC, ACSR, PHDC- Copper, ABC- LV&MV, Airdac

CONDUCTOR CONNECTION ACCESSORIES AL&CU

PG clamps, line taps, lugs, ferrules, splices and dead ends
Full tension and non tension compression connectors/joints

BUS BAR AND CONDUCTOR CLAMPS CU&AL

Tee, palm, Stud, tap-off, Support, strain pistol type, expansion, coupler, trunnion, cross, wire- rope, earth rod, earth wire, suspension, pole

AERIAL BUNDLED CONDUCTOR-ABC ACCESSORIES

Strain assemblies/suspension assemblies/ dead end assemblies
ABC LV house service fittings: wall brackets, pole brackets, clamps(dead end, strain, suspension), pigtail bolts/screws
Insulation piercing connectors

STAY WIRE ASSEMBLIES- LV&HV

Galvanized steel stay wire
Stay wire compression sleeves
Stay rods, plates, straps, wire rope thimbles, guy grips, stay insulators





INSULATORS: PORCELAIN, COMPOSITE, GLASS, SILICON RUBBER, FIBERGLASS

Stay insulators
 Reel insulators
 Pin type insulators
 Shackle insulators
 Toughened glass disc insulators
 Suspension insulators
 Strain insulators
 Line post insulators
 Station post insulators
 Lightning arrestors



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OVERHEAD LINE HARDWARE AND ACCESSORIES

Vibration dampers, D- irons, , straight shackles, chain links, threaded rods, HDG steel bolts, pigtail bolts, eye bolts, link plates, yoke plates, clevis/tongue/ball/socket/eye fittings, stay straps, wire rope thimbles, suspension counterweights, turnbuckles, corona rings, earth rods, strut pole brackets



OVERHEAD LINE SWITCHGEAR/SWITCH DISCONNECTIONS - MV

Drop out fuse links- up to 33KV
 Drop out fuse elements up to 200amps
 Air break switches- ABS
 Load break switches- LBS
 Isolators - rocking and centre rotating
 Switchgear and transformer mounting platforms



COMPRESSION FITTINGS

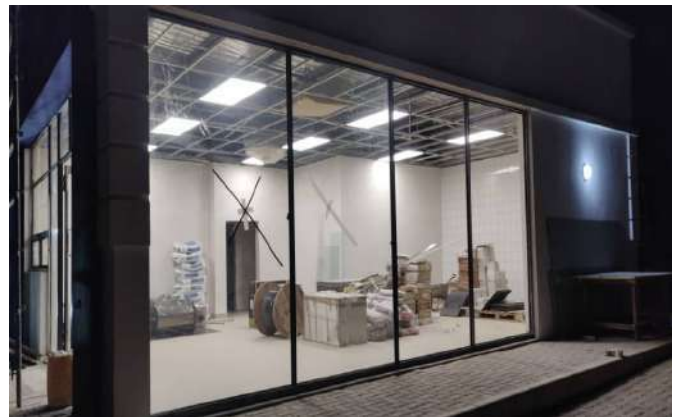
We supply copper lugs, copper ferrules, aluminum lugs, aluminum ferrules, bimetalcompression terminals, pre insulated bimetal lugs, pre insulated joints, non tension joints, full tension joints, compression dead ends, T-connectors, Copper splices, ACSR splices, ACSR dead ends





FUELING STATION CIVIL AND ELECTRICAL WORKS

We are specialists in constructing and electrifying fueling stations.





INSTRUMENTATION AND INDUSTRIAL CONTROL

HVAC CONTROLS

No one handles more of the major manufacturers than Industrial Controls. Whether it's electric, pneumatic or DDC, we can accommodate almost any project on any scale.

- Thermostats
- Temperature, Pressure, Flow & Humidity Sensors
- Controllers
- Valves, Dampers, Actuators & Motors
- Building Automation Systems
- Gas Detection & Air Quality
- Variable Speed Drives



PROCESS INSTRUMENTATION

Industrial Controls has the top lines to measure and control pressure, temperature, flow, level, humidity, pH, gas detection and more. Our team of engineers can help you design and implement the solution that best meets your needs.

- Temperature, Pressure & Flow
- pH, Conductivity & Humidity Sensors/Transmitters
- Single & Multi-Loop Controllers
- Paper & Paperless Recorders
- Digital Indicators



INDUSTRIAL COMPONENTS

Whether it's instrumentation, controls, sensors or valves, we have the products you need to keep your plant running.

- Analog Gauges
- Digital Gauges
- Solenoid Valves
- Pressure & Temperature Switches
- Rotameters
- Steam Traps & Accessories
- Recorder Supplies
- Control Valves
- Blow Down Valves
- Gauges
- Thermometers





PRODUCTS RANGE

CONDUCTOR AND BUSBAR CLAMPS

We supply Cradle clamps, Pg clamps, Line taps, Pistol grip strain clamps, Palm clamps, Earth tail clamps, Earth rod clamps



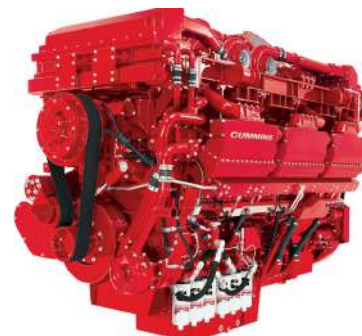
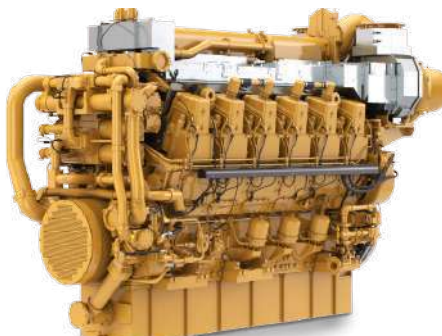
SCHNIDER PRODUCTS

We supply all Schneider and merlin gerin medium voltage and high voltage products. Ring main units, Circuit Breakers and switches, Distribution boxes, fuse switches, contactors and protection relays, industrials plugs and sockets e.t.c



ENGINE, DRIFTER RIG AND TRANSMISSION SUPPLY /REPAIRS

We supply and repair many recognized engine and axle equipment. We deal in Cumins, CAT, Sanvik, Bell, volvo, benz, Atlas Copco and Deutzs.





MECHANICAL

We also supply mechanical tools, Bearings, steel, gears, shafts, pulleys etc



UNDERGROUND LIGHTING

We supply all kinds of modern underground lights and many other lighting products



TESTING EQUIPMENT

We supply HV & LV Testing equipments. We are specialised in Fluke, Megger, MejoTech and many other recognised brands.





PRODUCTS RANGE

- Conveyors and conveyor accessories (Rollers, Pulleys, Clips, Fasteners)
- Starter Panels, Gulley boxes, Electrical Boards and Motor Control Centre
- Motors and Motor Rewinding
- MCBs and MCCBs (Circuit Breakers)
- Contactors and Vacuum Contractor, Overload Relays
- Pumps of various application (Slurry, Water, Oil etc) and brands
- Fluid and ordinary Couplings
- Controllers (Flow, Temperature, Pressure, Level Sensors)
- Cables and Strands
- Mining accessories and equipment (Drill bits and support equipment)
- Ventilation Fans of different ratings and sizes
- Specialised Labours Hire
- Fire Suppression installation and supplies,
- Compressor supplies and servicing
- Electrical and Mechanical Installations/retrofits
- Civil Construction and Building
- Equipment rehabilitation and Services
- Supply of silica sand
- Repair of Radiators



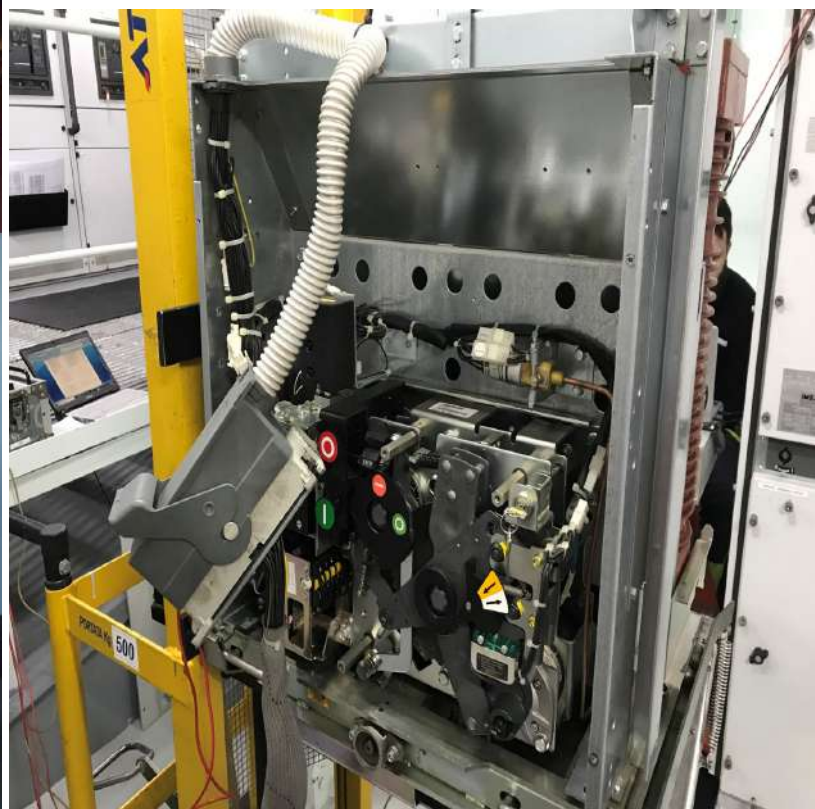


MINI SUBSTATION & HV BREAKERS REPAIR

Distribution transformers; We repair all SANS780 repair specifications for distribution transformers and mini-substations. We offer our repair services on all types of equipment such as ONAN, ONAF and Dry Types.

Mini Sub LV parts: We replace all worn out breakers with Schneider Electric breakers, replace all Volt meters and ammeters, replace all busbars and refile the SF6 gas to normal level. We repair or replace the Ring main Unit according to the condition and scope. We repair the casing to new standard.

HV Circuit Breakers: We repair Low voltage/medium indoor and outdoor switchgear ranging from 3.3kV to 33kV. Brands: ABB, Schneider, Actom, etc



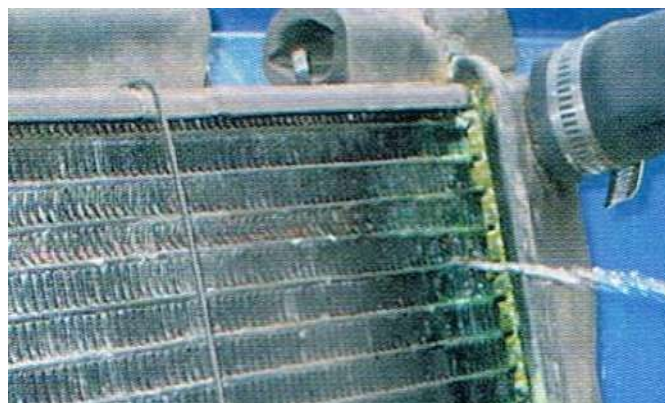


RADIATOR REPAIR

Capabilities include; Remanufacturing, Recurring, Leak Inspection, Recharging, Flushing, Testing, Media/Soda Blasting & Painting.

Welding: We use lead solder, silver solder or aluminum solder to repair your rad. If the core is rotten or the radiator is not designed for the environment you are using it in, we will offer to custom order the right style core and recore your radiator, or supply you with the new unit.

Radiator Flush: We soak the radiator in our caustic tank to soften and loosen the scale (kettlestone) build-up found inside some radiators due to electrolysis or to remove oil sludge and stopleak sediments. We can also circulate solvents and special detergents through the heat exchanger to remove deposits.



Radiators are pressure tested and painted before they leave the shop.

AC Condenser and Charge Air Cooler Repair

We also repair AC condensers and air-to-air coolers. We TIG weld or aluminum solder cracked fittings and damaged tubes.





PRODUCTS RANGE

PUMPS

Oriental Products supplies and rehabilitates all kinds of multistage pumps. We supply pumps and components that are equivalent to the Flygt Pumps, Warman, Weir and Sulzer OEM range of products.



PUMP REHABILITATION WORKS





WORK WEAR AND PERSONAL PROTECTIVE EQUIPMENT

100% Cotton Fabric:

We have various types of work clothes and uniforms such as work pants, trousers, bib trousers, shirts, jackets and t-shirts. Our workwear is made from 100% Cotton Fabric, 98% cotton and 2% Antistatic Fabric. This polyester-cotton fabric work wear provides a complete solution for professionals at hard and rough workplaces. We have been designing, manufacturing and supplying businesses with clothing for the past many years to elevate their image and bolster their reputation.

Guaranteed customer loyalty:

We are one of the most reliable Work Clothes and Uniform Suppliers, Exporters in the Zambia. Our workwear is popular with a variety of industries because of the range's versatility, expert finishes and fabrics, and guaranteed customer loyalty. This includes uniforms for the automotive, distribution, and engineering industries, as well as workwear apparel for builders and others.





OEMS REPRESENTED

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Through our parent company Techniserve Pty (RSA) Ltd, we have access to the following OEMs

- MEGGER / AVO : Electrical Test Instruments and Measuring Equipment
- VICTOR INDUSTRIAL EQUIPMENT: High Voltage Couplers, Specialized Open Pit Equipment and Safety equipment

THORN & DERRICK: A United Kingdom (U.K) based company specialized in the distribution of various industrial equipment and spares, see below and/or attached letter.

KSB & CES: These two companies are specialized in the distribution of various industrial PUMPS and spares.

BARRON CLOTHING (PTY) SOUTH AFRICA: Is one of the largest companies in Africa as far as clothing is concerned. They provide for us in the shortest possible time various types of clothing ranging from smart, casual, safety and all-weather garments.

ORIENTAL PRODUCTS LIMITED scope of business covers and exceeds the sourcing, procurement and supply of the following items;

Insulating Materials as used in Motor Rewind Repair Shops, Cable Glands, Electric Motor Cables, Leads Over-head Line Equipment, Electric Motors-All sizes, voltages and ratings. Variable Speed Drives (VFDs/ VSDs), Electric Cables of all sizes and Voltages. Welding consumables, rods and wires, accessories and machines, fasteners, stainless types, lighting products for surface and underground including Call-Bells, Sirens and Alarms, Battery Chargers and Rectifiers, Underground Rubber Rollers, Locomotive Spares, Rectifiers and associated auxiliary Equipment. HV, LV and DC Motors, Transformers, Copper Bus-bars, Gratings, HV and LV Switchgear, Instrumentation and process control spares.

We also supply and install pumps and associated spares, conveyor belting and splicing equipment, tools and spares. Pulleys and Idlers, steel of all sizes and shapes, crusher spares, grinding mill parts and spares. In stock also are various types of valves, bearings, pneumatic and hydraulic tools including fire protection systems and piping.





CLIENTALE PORTFOLIO

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Oriental Products Limited has a diverse clientele base which is continuously increasing and has already attracted business from some of the nation's finest companies and industries. Many of our clients provide repeat business because they are confident in our ability to work according to our agreed budgets and deadlines. These include;

Konkola Copper Mines Plc
Indeni Oil Refinery
Barrick Lumwana Mining Plc
CNMC Luanshya Copper Mines Plc
Frontier SPRL Mines
Lubambe Copper Mine Ltd
ZESCO Limited
Chibuluma Mines Plc
Kansanshi Mining Plc
Mulonga Water & Sewerage Company
TAZAMA Pipelines
Munali Nickel Mine/Mabiza Resources (formerly Albidon Mine)
Zambeef Plc
GRZ - Ministry Of Defence
Chingola Municipal Council
Mopani Copper Mines Plc

MARKET COMPETITION

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The business of supplying of goods and services has become very competitive at both local and international levels because of the emergence of many companies embarking on this business. For this reason, we as Oriental Products Limited, have looked at this business as more than just supply of goods and services, as such we have gone further to monitor the quality of the product before delivery, reduced lead time and have employed qualified personnel to ensure that there is sustainable performance in our delivery of the required goods and services.



Bank Name: FIRST NATIONAL BANK (FNB)

Account Name: Oriental Products Limited

Account No: 62757042032

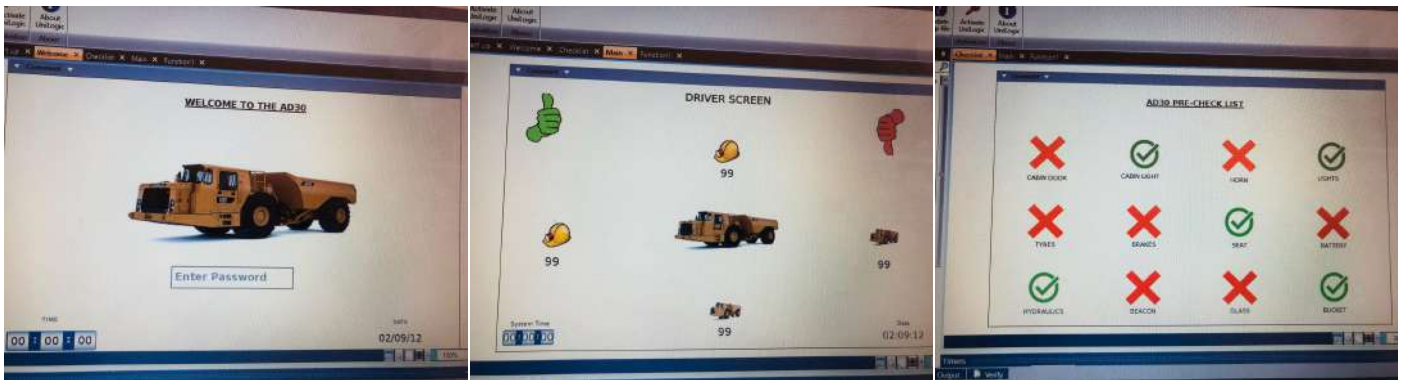
Branch Code: 04288

Swift Code: FIRNZMLX

BANK CODE: 260322



Collision Accident Avoidance Equipment





Contact Us



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